

Practical Considerations in Managing Variable Annuities

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Abstract

Variable annuities have grown tremendously in recent years, offering life insurers significant growth opportunities. These equity and interest rate structured products offer a broad range of guarantees to the policyholders, and insurers must manage their risks.

The insurer's risk management program must consider modeling and implementation challenges beyond that of the standard capital market approach. This paper proposes solutions to six significant issues: (1) computational efficiency, (2) impact of equity returns and interest rate correlations on the cost of guarantee, (3) uncertain surrendering of policies and withdrawal of account value, (4) internal transfer of funds, (5) suboptimal exercise of options, and (6) a cost/benefit analysis of a hedging program.

These solutions are extended from the traditional capital market approach. Specifically, in this paper, we describe the fair valuation of the guarantees using a three factor model incorporating interest rate and equity risks. Then we use the Linear Path Space methodology to simulate and value the risks. Finally, we simulate the effectiveness of using a combined static-dynamic hedging program in dealing with the practical considerations mentioned above.

Key words: variable annuities, static dynamic hedging, key rate duration, linear path space, insurer's risk management, guaranteed minimum benefits

Practical Considerations in Managing Variable Annuities

A. Introduction

Variable annuities are retirement products sold by insurance companies to individuals, qualified and non-qualified accounts. The insurance companies manage the retirement contributions over a period of time, the accumulation period, for a fee in their separate accounts. Each policyholder at the end of the accumulation period can choose to receive the account value or a specified annuity. But, insurers also offer “riders” to this basic product.

Insurers offer their policyholders guarantees in these products such as the Guaranteed Minimum Death Benefits (GMDB), the Guaranteed Minimum Account Value (GMAV), the Guaranteed Minimum Withdrawal Benefits (GMWB), and the Guaranteed Minimum Income Benefits (GMIB). In practice, the variable annuities often have combinations of these guarantees with many variations to the basic design.

Consider GMIB as an example. The variable annuities offer the policyholder the option of receiving the account value or an annuity at the end of the accumulation period. This option leads to a complex mix of equity and interest rate risks embedded in the guarantee.

Insurers bear the risks of these guarantees and must manage such risks on their balance sheet. Therefore a methodology to measure and manage the risks of these guarantees is an important issue. To date, research has focused on treating the guarantees of the variable annuities as financial products, using the standard value sensitivities (the greeks) to measure and manage their risks (Milevsky and Promislow (2001), Boyle and Hardy (2003) and Wilkie et al. (2003)). An alternative approach is static hedging. One method constructs a portfolio of tradable derivatives that matches the payoffs of the guarantee of a fixed annuity (Pelsser (2003)). Another method, pathwise immunization, uses a portfolio of equity and interest rate options that matches the pathwise values of the guarantees (Ho and Mudavanhu (2005a)). However, these approaches do not address some of the key practical considerations for an insurer to implement a hedging program.

The purpose of this paper is to fill this void. This paper proposes solutions to six significant issues: (1) computational efficiency, (2) impact of equity returns and interest rate correlations on the cost of the guarantee, (3) uncertain surrendering of policies and withdrawal of account value, (4) a cost/benefit analysis of a hedging program, (5) suboptimal exercise of options, and, (6) alternative to equity funds and internal transfer of funds.

Our method uses the capital market approach. Specifically, in this paper, we describe the fair valuation of the guarantees using a three factor model incorporating interest rate and equity risks. We extend the generalized two factor Ho-Lee model, an arbitrage-free interest rate model, to incorporate an equity return factor. The valuation model is then used to value a Guaranteed Minimum Income Benefit (GMIB), under a range of correlations between the equity returns and the yield curve level and slope movements.

To enhance the computational efficiency, we propose the extended Linear Path Space methodology that combines interest rate and equity risks to simulate and value the GMIB risks. We then describe a combined static-dynamic hedging program that deals with the efficiency of the hedging program. The dynamic hedging program is based on using the key rate durations and delta. Finally, we extend the basic model in the paper to describe some solutions to the remaining practical considerations.

The main results of the paper are summarized as follows. (1) The GMIB value is estimated to be 13.42% of the account value. The hedging portfolio of equity and bond options can hedge the GMIB effectively, even though the GMIB has an embedded option with a stochastic strike price. (2) The residual risk from the pathwise immunization is relatively small, only \$1.28 total absolute amount used in hedging \$14.69 of GMIB. The mismatch of the key rate durations of the GMIB and the option hedging portfolio can be managed by dynamic hedging using swaps and actively traded bonds. (3) The correlations between the yield curve movements and the equity return risk can significantly affect the guaranteed value. The correlations of the equity returns with the yield curve movements may account for 9.5% of the GMIB value. In particular, a hedging program must recognize the significant impact of the steepening movement of the yield curve on the GMIB value. (4) The suboptimal exercise of options can be modeled by incorporating transaction cost, using the methodology used in modeling prepayments in mortgage-backed securities valuation. (5) The value-at-risk by scenarios of a GMIB can be measured by the pathwise values of the LPS valuation.

The paper proceeds as follows. Section B describes the valuation model of a GMIB. While we use a GMIB in this paper for the analysis, the method can be extended to other guarantees of variable annuity. Section C describes the GMIB modeling using LPS and discusses the computational efficiency and the issues with equity correlations to the yield curve movements. Section D presents a static-dynamic hedging strategy and describes its application to managing the product risks and to structuring a cost/benefit analysis of a hedging program. Section E describes other extensions of the basic model that would incorporate the suboptimal exercise of options and non-equity investment funds. Section F contains the conclusions, suggesting the broad implications of the results.

B. A Model of a Guaranteed Minimum Income Benefit (GMIB)

The valuation model is based on a combined interest rate and equity return model. The model is related to Kishimoto (1989) which provides a two dimensional recombining lattice model that relates the Ho-Lee one factor model (1986) with an equity return process. Our interest rate model is the generalized Ho-Lee two factor interest rate model and the equity returns are not recombining, as the equity returns are modeled as a lognormal distribution and not a binomial distribution.

There are many types of guaranteed minimum income benefits (GMIB) of a variable annuity. In this paper, we describe only the salient features of the guarantee that is relevant to the paper. The GMIB model is based on Ho and Mudavanhu (2005a). For the

completeness of the presentation, we briefly describe the model here that highlights the economic assumptions.

1. Market Assumptions

Our model assumes that the GMIB and the variable annuity can be viewed as standard contingent claims on the market interest rate and equity risks. Specifically, the assumption enables us to show that the variable annuity and GMIB fair values are directly and instantaneously related to the market risks, and therefore, they can be replicated by market instruments.

For the interest rate model, we assume a two-factor arbitrage-free model (Ho-Lee (2005)), represented in the continuous time formulation here:

$$dr = \theta(r, t)dt + \sigma_{r1}(r, t)dW_1 + \sigma_{r2}(r, t)dW_2 \quad (1)$$

$\theta(r, t)$ depends on the initial spot yield curve and the term structure of volatilities. $\sigma_{r1}(r, t)$ and $\sigma_{r2}(r, t)$ are the term structure volatilities of the interest rate model. Each of the volatilities has the behavior that

$$\sigma_{ri}(r, t) = \begin{cases} \sigma_i(t)R & \text{when } r > R \\ \sigma_i(t)r & \text{when } r < R \end{cases} \quad (2)$$

$\sigma_i(t)$ is a continuous function of t for $i = 1, 2$. R is called the threshold rate, a real number. When the short-term rate exceeds threshold rate, the model is normal for that risk factor. Conversely, when the short rate falls below the threshold rate, the model is lognormal.

We use this two-factor Ho-Lee model (2005) to model the interest rate risk for analyzing the variable annuities because this model fulfills the following requirements. First, the Ho-Lee model is arbitrage-free enabling us to relative value the contingent claims. Second, this model behaves lognormally when interest rates are low. Third, the two-factor model enables us to decouple the equity one period expected returns, which must equal the short-term rate, from the long rate, which determines the annuity value. Any one-factor model assuming the short rate to be perfectly correlated with the long rate would be problematic for modeling GMIB. Fourth, the Ho-Lee model is not a lognormal model, in that the interest rates do not grow exponentially. Unacceptably high interest rates would lead to unrealistic expected instantaneous equity returns. Fifth, recently Ho and Mudavanhu (2005a) have shown that the model is robust empirically, providing significant explanatory power to the observed prices of a broad range of traded swaptions. The specification of the generalized Ho-Lee model is provided in Appendix A for the completeness of the exposition.

We assume that the variable annuity invests in an equity index and the equity return process follows a lognormal process under the risk neutral martingale process given by the standard equation.

$$\frac{dS}{S} = rdt + \sigma \left(\rho_1 dW_1 + \rho_2 dW_2 + \sqrt{1 - \rho_1^2 - \rho_2^2} dZ \right) \quad (3)$$

S is the value of the index. r and σ are the instantaneous risk free returns and standard deviation of the index respectively. dZ , dW_1 and dW_2 are the independent standard Wiener processes. ρ_1 (ρ_2) is the correlation coefficient between equity returns and the first (second) factor of interest rate movements of the generalized Ho-Lee model. The first factor can be described as the “steepening movement” where the short term rate moves more than the long term rate. The second factor is the parallel movement where the entire yield curve shifts in a parallel fashion. Also note that the two factors of generalized Ho-Lee model are independent of each other.

2. The Variable Annuity with the GMIB

We assume that the variable annuity is a single premium product. The policyholder pays a premium P initially. The premium is invested in an equity index S . The fee of the variable annuity is paid continuously, and it is a constant proportion f of the account value. Let V be the account value. Then

$$dV = dS - fVdt \quad (4)$$

At the end of the accumulation period, T , the policyholder can elect to receive the account value or a zero coupon bond, with maturity T^* . We use a zero coupon bond instead of an annuity, equal payments over a period of time, for the clarity of exposition. A zero coupon bond can capture the impact of interest rate risks of the variable annuity. We further assume that the policyholders have no mortality risk, do not lapse or seek partial withdrawal. We will consider lapsation later in the paper. These simplifying assumptions do not affect the results of the analysis because the mortality risk is not related to market risks. Finally, we assume that the policyholders maximize their wealth. Specifically, the payoff to the policyholder at the end of the accumulation period is given by the maximum of the account value and the bond (the fixed annuity) value:

$$\text{Max}[V(T), B(T, T^*)] \quad (5)$$

where $V(T)$ and $B(T, T^*)$ are the values of the account and the zero coupon bond with maturity T^* at time T respectively.

Our model seeks to capture the key features of the option embedded in the GMIB, which is the equity put option feature with a stochastic strike price. The stochastic behavior is driven by the interest rate uncertainty, affecting the fixed annuity value.

3. Valuation Model

The valuation model is based on the discrete time framework. Specifically, we use a monthly step size to value the variable annuity and the GMIB.

The return of the index is given by a lognormal process with an expected return r , the risk free rate under the “risk neutral assumption” and an instantaneous volatility of σ over a one month period. Let $S(n)$ be the index value at time n , where each time period is one month, then by discretizing Equation (3) we get

$$\begin{aligned} & S(n + \Delta t; i, j) \\ &= S(n; i, j) \exp \left\{ \left(r(n; i, j) - 0.5\sigma^2 \right) \Delta t + \sigma \left(\rho_1 \varepsilon_1 + \rho_2 \varepsilon_2 + \sqrt{1 - \rho_1^2 - \rho_2^2} \varepsilon_z \right) \sqrt{\Delta t} \right\} \end{aligned} \quad (6)$$

Given the yield curve and the interest rate volatility surface, the two-factor interest rate lattice can be specified according to Appendix A. Given a random interest rate path taken from the interest rate lattice model, the values ε_1 and ε_2 from the interest rate lattice are known. The value of ε_1 or ε_2 is +1 or -1, depending on the outcome of the risk factors from time n to time $n+1$. The value of ε_z is drawn from $N \sim (0,1)$. Equation (6) provides a path of the equity index value. The set of interest rates and the equity value for each path is called a scenario. Note that the returns of the account value are locally correlated to the interest rate factors as specified by Equation (6).

The valuation of the variable annuity begins with the specification of the account value along a scenario path. Let $V(n; i, j)$ be the account value at time n , the value at the end of the n th period and at the state (i, j) . Then, the account value at the end of the period is based on the equity returns on $V(n; i, j)$ net of the fees. Combining Equation (3) and Equation (4), the account value process is given by:

$$\frac{dV}{V} = (r - f)dt + \sigma \left(\rho_1 dW_1 + \rho_2 dW_2 + \sqrt{1 - \rho_1^2 - \rho_2^2} dZ \right) \quad (7)$$

and can be discretized as:

$$\begin{aligned} & V(n + \Delta t; i, j) \\ &= V(n; i, j) \exp \left\{ \left(r(n; i, j) - f - 0.5\sigma^2 \right) \Delta t + \sigma \left(\rho_1 \varepsilon_1 + \rho_2 \varepsilon_2 + \sqrt{1 - \rho_1^2 - \rho_2^2} \varepsilon_z \right) \sqrt{\Delta t} \right\} \end{aligned} \quad (8)$$

A scenario path of the account value is generated by the procedure described in Equation (6). Equation (8) is then used to simulate the terminal account value at time T .

By the specification of the variable annuity product, the initial account value is the premium P :

$$V(0) = P \quad (9)$$

And at the termination of the accumulation period, since the policyholder seeks to maximize the value of his/her holdings, the insurer must pay to the policyholder,

$$Y(i, j) = \text{Max}[B(T, T^*; i, j) - V(T; i, j), 0] \quad (10)$$

where B is the fair value of the “annuity” and V is the account value at time T .

Note that the policyholders, on the other hand, receives in all states,

$$Z(i, j) = \text{Max}[V(T; i, j), B(T, T^*; i, j)] \quad (11)$$

And

$$V(T; i, j) = Z(i, j) - Y(i, j), \quad (12)$$

That is, the sum received by the policyholder $Z(i, j)$ together with the payout of the insurer $Y(i, j)$ has to equal the account value at the termination date.

The valuation of the variable annuity and the GMIB proceeds as follows. First, we generate the interest rate and equity return scenarios. Then, for each scenario, we use Equation (8) to generate the path of the account value. As a result, we can determine the fee for each month generated from the account value along each scenario. The present value of the fees net of the guarantee cost for each path is called the pathwise value. This cashflow is discounted along the corresponding interest rate path, using the short term rate of each one month period (the step size of the lattice). The average of the pathwise values over the scenarios is the value of the variable annuity. The average of the pathwise values of the guaranteed amount according to Equation (10) is the value of the GMIB.

C. Valuing a GMIB using the LPS methodology: Computational Efficiency and Correlation Risk

This section provides the procedure in valuing the GMIB using the LPS methodology. Our approach is similar to Lesseig and Stock (1998) and (2000) where the LPS scenarios are used to value and analyze corporate bonds with default risks. However, their model is based on Kishimoto (1989) recombining lattice, while we construct the LPS scenarios from the model described in the previous section. The LPS model is described elsewhere (Ho (1992), Lee and Choi (2005) and Lesseig and Stock (1998)). For the completeness of the exposition, the detailed construction of the LPS scenarios is described in Appendix B and the key steps are described below to specify the notations and terminologies.

1. LPS Valuation Method

Step 1: Determine the equivalent class and the representative paths from the two-factor interest rate LPS model.

We use five term-segments of 12th, 36th, 60th, 84th, and 120th month. The states of the world at each segment are partitioned into “gates”. The total number of the representative paths of the two-factor interest rate is 59,049 ($=3^{5 \times 2}$), since we use the five term segments and the two-factor interest rate model.

The set of paths that pass through the same set of gates defines an equivalent class. For each equivalent class of paths, we define that “representative” path that has the average behavior of the paths in that equivalent class.

A representative path can be denoted by a vector. The vector elements are (n, i, j) where n is the period and i (j) is the upward movements of the first (second) factor at period n . The number of the upward movements determines the states at each period.

Step 2: Calculate the one-period discount factor on a representative path of the two-factor interest rate LPS model.

From the interest rate model, we have the one-period discount factor specified as follows.

$$P_{i,j}^n(1) = \frac{P(n+1)}{P(n)} \prod_{k=1}^n \left(\frac{1 + \delta_{0,1}^{k-1}(n-k)}{1 + \delta_{0,1}^{k-1}(n-k+1)} \right) \prod_{k=1}^n \left(\frac{1 + \delta_{0,2}^{k-1}(n-k)}{1 + \delta_{0,2}^{k-1}(n-k+1)} \right) \prod_{k=0}^{i-1} \delta_{k,1}^{n-1}(1) \prod_{k=0}^{j-1} \delta_{k,2}^{n-1}(1) \quad (13)$$

Explanation of Equation (13) is given in Appendix A. Since a representative path can be denoted by (n, i, j) and the one-period discount factor is a function of n , i , and j , we can calculate the one-period discount function corresponding to each step of a representative path. There are 120 steps for each representative path since we use a monthly step size for the 10-year GMIB.

Step 3: Calculate the probability for each representative path.

Since a representative path represents a set of paths in an equivalent class, we assign the weight of the equivalent class as the probability of the representative path. We calculate the number of paths in each equivalent class and divide it by the total number of paths considered. The sum of probabilities of the representative paths must therefore equal to one.

Once we have the probabilities of the one-factor interest rate LPS, we cross-multiply the probabilities of the one-factor interest rate LPS to determine the probabilities of the two-factor interest rate LPS, because the two factors in the interest rate movements are independent each other.

Step 4: Simulate the GMIB payoffs conditional on the selected representative interest paths.

We simulate the account value, V , 100 times per each selected interest rate representative path using Equation (8). Since we simulate the price paths of the account value conditional upon each interest rate representative path, we use the movements of the interest rate representative paths. Therefore, we only simulate ε_z from $N \sim (0,1)$. The total random array of ε_z per each selected interest rate representative path is 100 by 120 since

there are 120 time periods per each interest rate representative path and we simulate 100 times per each interest rate path.

The arithmetic average of the 100 terminal GMIB payoffs in Equation (10), which is $\Sigma Y(i,j)/100$, is the GMIB payoff corresponding to each selected interest rate representative path.

Step 5: Determine the pathwise values.

In this paper, we choose the first 500 most probable representative paths out of 59,049 ($=3^{5 \times 2}$) paths to value the GMIB valuation. Since the sum of all the selected representative path probabilities is not equal to one, we again divide the 500 representative path probabilities by the sum of 500 representative path probabilities, to normalize the probabilities. Step 4 has determined the cashflow for each representative path. Therefore, we can determine the present value of the cashflow along that particular scenario path. That present value is called the pathwise value. In this step, we have determined 500 pathwise values.

Step 6: Calculate the GMIB value.

The value of the GMIB is the weighted sum of the pathwise values, weighted by the probabilities of the interest rate paths.

2. Numerical Simulation Results

The simulation results assume the market parameters on July, 2005. The yield curve is based on the ISDA mid-market par swap rates¹, which is {3.94, 4.08, 4.22, 4.3, 4.36, 4.41, 4.49, 4.6, 4.87} in % in year {0, 1, 2, 3, 4, 5, 7, 10, 30} respectively where the rate at time 0 is an extrapolated value. We use the implied volatility functions specified by Ho-Mudavanhu (2005b) based on the volatility surface described in Table 1. In their empirical test, they have shown that this specification provides significant explanatory power to the market observed swaption prices. The implied volatility functions are: $\sigma_1(t) = (0.417 + 0.061t) \exp(-0.132t)$ and $\sigma_2(t) = 0.154$ for all t . The threshold rate is assumed to be 3%.

Table 1. Swaptions volatility surface given by the Black volatilities quoted (in %).

Option Term (years)	Swap Tenor (years)									
	1yr	2yr	3yr	4yr	5yr	6yr	7yr	8yr	9yr	10yr
1yr	44.40	36.50	32.90	29.70	27.60	25.70	25.40	24.00	23.40	23.30
2yr	31.20	28.80	27.10	25.30	24.20	22.90	23.00	21.80	21.30	21.10
3yr	27.00	25.30	24.30	23.10	22.20	21.30	21.10	20.40	20.00	19.90
4yr	24.00	22.80	21.90	21.20	20.70	19.90	19.70	19.10	18.70	18.60
5yr	22.30	21.30	20.80	19.90	19.40	18.70	18.50	18.00	17.70	17.40

¹ Data: <http://www.federalreserve.gov/releases/h15/data.htm>

7yr	19.80	19.10	18.50	18.10	17.60	16.90	16.70	16.30	16.00	15.80
10yr	17.40	16.40	15.90	15.60	15.10	14.50	14.50	14.10	13.90	13.70

The equity volatility σ is assumed to be 20%.

Table 2 reports the 10-year at-the-money simulated GMIB values with a 3% fee over a range of correlations, and Figure 1 shows the GMIB performance profiles over different correlations and account values.

Table 2. At-the-money GMIB values for different correlations with the account value 100

ρ_1	0.0	0.5	0.0	0.5	-0.5	0.0	-0.5	0.5	-0.5
ρ_2	0.0	0.0	0.5	0.5	0.0	-0.5	-0.5	-0.5	0.5
GMIB	14.69	17.46	16.79	19.59	10.87	11.98	7.49	14.90	13.13

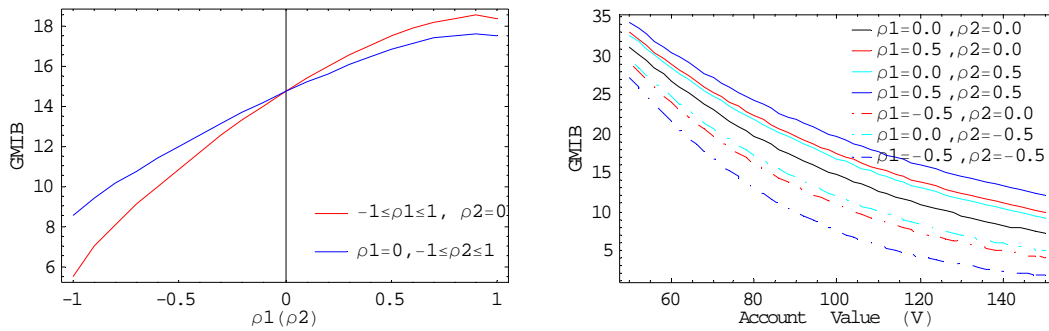
The simulation of the GMIB values provides five interesting observations.

- a. The GMIB value is significant. The simulation result shows that the guarantee ranges 7.5% to 20% of the account value, and that is the present value cost to the general account. The profitability of selling the variable annuity product is the present value of the fees, net of this guarantee and the present value of the operating costs.
- b. A positive correlation of equity returns to the yield curve movement leads to a higher GMIB value. Consider columns 1, 4, and 7. Note that the GMIB is a mix of an equity put option and a bond call option. When the yield curve falls, the underlying asset value increases. And when the correlation is positive, the lower rates would likely leads to a lower equity value, and in turn the equity put option would be deeper in-the-money, leading to a higher option value. Conversely, if the correlation of the equity returns to the yield curve movement is negative, then the higher bond option payoff at a lower interest rate level is offset by the rise in the equity value, resulting to the lower equity option payoff. In this case, equity and interest rate risk are offsetting each other in valuing the GMIB.
- c. The impact of positive correlation is lower than that of the negative correlation. Consider columns 4 and 7. The results show that the increase of the GMIB value with the positive correlation is lower than that of the decrease in value with a negative correlation of the same magnitude. This asymmetric behavior can be explained by the option behavior, which shows that the natural hedge between the equity and the annuity obligation has significant impact on the GMIB value with a negative correlation.
- d. The correlation to the steepening yield curve movement has a greater impact than that to the level movement. Consider columns 2, 3, 5, 6. The worst scenario for the insurer's GMIB position is when the yield curve falls and steepens as the equity market falls. In this case, not only the annuity obligation has the higher value as the equity put option becomes deeper in the money, the instantaneous return of the equity is also smaller, as the short rate falls.

- e. Using the historical data, the correlations of the equity returns to the parallel shift and the steepening shift are estimated to be -0.287 and 0.032^2 . The GMIB value for these correlations is $\$13.42$. Therefore, when we ignore the impact of correlations, we tend to overstate the GMIB value by $\$1.27$, or 9.5% .

The combined effect of the above five observations implies that if the equity return is positively related to both yield curve movements, as in the case with the equity broad based index in a recession scenario, then the GMIB value is significant. When the account value is at-the-money, the correlations may raise the GMIB value by 33% ($= (19.59-14.69)/14.69$). Conversely, if the correlations are negative, then the GMIB value may lower by 49% ($= (14.69-7.49)/14.69$).

Figure 1. GMIB performance profiles for different correlations and account values



The left panel of Figure 1 depicts the performance profiles of the at-the-money GMIB for different correlations of ρ_1 and ρ_2 while the right panel shows the performance profiles of GMIB over a range of account values given seven combinations of correlations.

This section provides insights into two practical considerations. First, a hedging program of a block of variable annuity business involves intensive computation. The LPS methodology can provide the scenario simulations with computational efficiency.

Second, the simulation results show that the correlation of the equity returns and the yield curve movements have significant implications to the GMIB value. The result suggests that the chosen equity portfolio of a variable annuity with GMIB has a significant impact on the guarantee value. If the equity portfolio is more recession protected, then, the equity return may in fact provide a natural hedge to the annuity value. Many GMIB

² We use ISDA mid-market par swap rates with maturity of {1, 2, 3, 4, 5, 7, 10, 30} in order to implement PCA of yield curve dynamics. The sample period is from 2000/08 to 2005/07. The first three eigenvalues are {7.17, 0.74, 0.07} and their cumulative weight are {0.897, 0.989, 0.998} respectively. The corresponding eigenvectors shows level, slope and curvature factors as in other literature. Each principal component being the time series of transformed data variables weighted by the corresponding eigenvector, we can estimate the correlation of S&P index returns to both the first principal component, related with the parallel shift and the second principal component, related with the steep shift. See Lardic, Priaulet, and Priaulet (2001) for a discussion on the comparison of the methodologies of PCA.

hedging program focuses on using capital market instruments to hedge the market risk. This simulation result shows that the design of the variable annuities may even have a greater effect in minimizing the guarantee risks.

D. Static-Dynamic Hedging: Managing Product Risks and Identifying Potential Loss

Suppose the scenarios cover all the possible paths in the one factor lattice. Ho and Chen (1997) show that if two securities have the same pathwise values and have the same cash flow along the forward curve, then they must also have the same cashflow along each path of the lattice. That is, the two securities are identical according to the lattice model.

Intuitively, suppose that two securities have the same pathwise values for a large set of scenarios in the lattice, and further suppose that the lattice approximates the scenarios in the real world. Then, if we reinvest any cash at the prevailing one period interest rate at each node, the two securities must have the same future value at some distant future. And in this sense, the two securities are equivalent. The decomposition methodology seeks to determine a portfolio of securities that is equivalent to the structured product. This portfolio is constructed from a predetermined set of benchmark securities.

This section begins by using the pathwise immunization methodology of Ho and Mudavanhu (2005a) but applying the LPS methodology. To determine the initial set of benchmark securities to construct the replicating portfolio of the GMIB, we begin with investigating the embedded options in the GMIB.

To replicate the embedded options, we use equity put options on an equity index and bond call options with different strike prices but the same expiration date, the end of the accumulation period. Specifically, let the index $k = 1, \dots, 500$ denote the scenarios. $Equity_Put(X, k)$ and $Bond_Call(X', k)$ denote the pathwise value of the put option on equity and the call option on bond with strike price X and X' for scenario k , respectively. Then we seek to determine the optimal portfolio of the hedging instruments such that the portfolio of which can replicate the GMIB, on the pathwise basis. That is,

$$\begin{aligned}
 & GMIB(k) \\
 & = a + b(1) \times Bond_Call(X_1, k) + b(2) \times Bond_Call(X_2, k) + \dots + b(m) \times Bond_Call(X_m, k) \\
 & \quad + c(1) \times Equity_Put(X'_1, k) + c(2) \times Equity_Put(X'_2, k) + \dots + c(n) \times Equity_Put(X'_n, k) + \varepsilon(k)
 \end{aligned}
 \tag{14}$$

The pathwise values of the GMIB and the hedging instruments are calculated. We can use a regression to determine the coefficients. The value of the intercept a is the cash value in \$, since cash has a constant value under all scenarios. The coefficients $b(i)$ and $c(j)$ ($i = 1, \dots, m$; and $j = 1, \dots, n$) are the position sizes of the hedging instruments used in the hedging portfolio.

To search for the optimal hedging portfolio, a stepwise regression is used. The stepwise regression is a technique for choosing the variables, i.e., terms, to include in a multiple regression model. In particular, we use the backward stepwise regression, which starts

with all model terms available³. At each step it deletes the most statistically insignificant term (the one with the lowest t -statistic or highest p -value) until only the statistically significant terms left. This iterative process allows us to identify the hedging instruments that can have the most explanatory power to the GMIB's pathwise values.

1. Results of the Decomposition of GMIB

In this section, we represent the GMIB as a portfolio of equity and bond options. Using the decomposition method described above, the decomposition of the GMIB as a portfolio of the hedging instruments is presented in Table 3 below.

Table 3. Decomposition of the GMIB with a 3% annual fee

A	B	C	D	E	F	G	H	I
Hedging Instrument	Strike	Fair Value	Regression Coeffs.	t-statistics	Dollar value	Delta	Duration	Dollar Duration
Cash	-	1.00	3.32	4.97	3.32	0.00	0.00	0.00
Bond Call	10	57.20	-0.19	-10.20	-10.81	0.00	21.41	-231.43
Bond Call	20	50.90	-0.16	-10.25	-8.11	0.00	22.78	-184.87
Bond Call	30	44.61	-0.11	-10.33	-4.82	0.00	24.54	-118.25
Bond Call	40	38.31	-0.02	-6.51	-0.73	0.00	26.87	-19.57
Bond Call	50	32.01	0.14	9.20	4.41	0.00	30.13	132.72
Bond Call	60	25.71	0.42	9.71	10.84	0.00	34.98	379.22
Bond Call	80	13.94	0.33	12.35	4.62	0.00	50.85	234.92
Bond Call	100	5.42	0.28	12.95	1.54	0.00	69.42	107.12
Bond Call	120	1.53	0.17	8.69	0.26	0.00	87.96	22.57
Equity Put	40	0.14	1.56	4.04	0.22	-0.01	53.54	11.71
Equity Put	100	6.98	0.37	5.22	2.55	-0.16	32.86	83.86
Equity Put	150	22.55	0.51	14.88	11.40	-0.35	26.07	297.28
Replicating Portfolio					14.69	-0.24	48.68	715.26
GMIB					14.69	-0.22	48.34	710.09

Column A identifies the hedging instruments used in the decomposition. All the equity put options expire in 10 years. The bond call options, expiring in 10 year also, are options on the 20 year zero-coupon bond therefore the time to maturity of the underlying bond is 10 years at option expiration. The underlying bond face value is set such that the bond forward value with delivery in year 10 (the expiry term) is 100. Column B provides all the strike prices of the options. Column C is the fair value of the hedge instrument, Column D regression coefficients are interpreted as the numbers of hedging instruments required for the replication. Column E presents the t-statistics showing the importance of the hedging instrument in the replication. Column F shows the dollar value of each hedging instrument, the replicating portfolio and GMIB. The dollar value of each hedging instrument is the product of the fair value and regression coefficient. The sum of all the

³ In the numerical example below, we assume that all the available hedging instruments are composed of thirteen bond call options with strikes {10, 20, ..., 120, 130} and nineteen equity put options with strikes {20, 30, ..., 190, 200}.

dollar values of hedging instruments is the value of replicating portfolio. Column G shows the delta of each hedging instrument, the replicating portfolio and GMIB. The delta of replicating portfolio is the sum of product of each delta and corresponding regression coefficient in Column D. Column H shows the duration of each hedge instrument, replicating portfolio and GMIB. The duration of replicating portfolio ($Duration_p$) is calculated as follows:

$$Duration_p = \sum_{i=1}^{13} \left(\frac{H_i}{P} \right) Duration_i \quad (15)$$

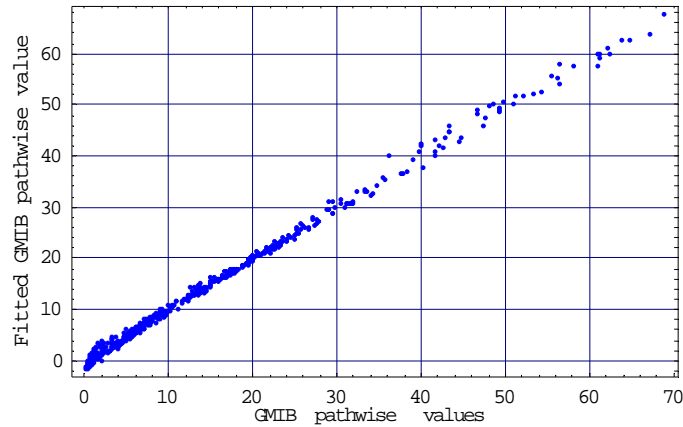
where P is the value of replicating portfolio, H_i is the dollar value of hedge instrument i and $Duration_i$ is the duration of hedge instrument i . We assume that yield curve shifts 10 basis points in computing the durations. Column I shows the dollar duration of each hedging instrument, replicating portfolio and GMIB. Dollar duration is the product of duration and dollar value of each hedging instrument. The sum of dollar duration of all the hedging instruments is the dollar duration of replicating portfolio.

The total value of the GMIB is \$14.69 on a \$100 account value. The risk profile at the time of evaluation of the GMIB can be summarized as follows. The equity risk is equivalent to holding a short position of \$22 in equity. The interest rate risk is equivalent to holding a long position of \$14.69 in a bond with a duration of 48.34 years. Of course, this risk profile changes in time.

The R^2 of 99% suggests that the hedging fits the pathwise values of the GMIB quite well. Indeed, considering the replicating portfolio has a duration of 48.68 year versus the GMIB duration of 48.34 year, the results shows that the pathwise immunization can result in matching the duration. The decomposition results are quite intuitive. Given the interest rate risks, the “strike price” of the equity put option is a bond value which must necessarily be stochastic given the interest rate uncertainty. This is reflected by the use of equity put options with strike prices 40, 100 and 150. Also, we have discussed that GMIB is exposed to the interest rate risk, particularly when the interest rates are low. This is captured by the in-the-money bond call option with strikes 10, 20, 30, 40, 50, 60 and 80, at-the-money bond call option with a strike price of 100 and out-of-the-money bond call option with a strike price of 120.

To provide better insights into the effectiveness of the decomposition, Figure 2 depicts the scattered plots of the GMIB pathwise values against those of the replicating portfolio. The results show that the residuals are not proportional to the size of the pathwise values and therefore the replication is effective even for the “worse scenarios” (high GMIB pathwise values) where the insurers have to pay more benefits.

Figure 2. Scattered plot of fitted GMIB pathwise values against GMIB pathwise values



2. Static-Dynamic Hedging

In this section, we calculate the key rate durations of the hedged positions. And then we use swaps and equity to conduct the dynamic hedging. The key rate durations (KRD) of the GMIB shows that the value of the guarantee is sensitive to the yield curve shape movements.

Table 4 presents key rate durations and the dollar key rate durations of GMIB and the replicating portfolio. These sensitivity measures enable us to determine the dynamic hedging, which is required to ensure that the combined dynamic and static hedging strategies can replicate the GMIB with minimal hedging cost.

Table 4. Key Rate Duration and Dollar Key Rate Duration Matching

	Cash	Bond Call	Bond Call	Bond Call	Bond Call	Bond Call	Bond Call	Bond Call	Bond Call	Bond Call	Equity Put	Equity Put	Equity Put	GMIB
Strike	-	10	20	30	40	50	60	80	100	120	40	100	150	100
Dollar Value	3.32	-10.81	-8.11	-4.82	-0.73	4.41	10.84	4.62	1.54	0.26	0.22	2.55	11.40	14.69
1	0.00	-0.04	-0.04	-0.04	-0.04	-0.04	-0.04	-0.05	-0.06	-0.07	-0.17	-0.11	-0.09	-0.09
2	0.00	0.02	0.02	0.02	0.02	0.02	0.03	0.03	0.05	0.06	0.51	0.16	0.09	0.13
3	0.00	-0.01	-0.01	-0.01	-0.01	-0.01	-0.01	-0.01	0.04	0.06	0.31	0.04	0.00	0.05
4	0.00	0.03	0.03	0.03	0.03	0.03	0.03	0.04	0.08	0.09	0.45	0.17	0.11	0.17
5	0.00	0.04	0.04	0.04	0.04	0.05	0.05	0.07	0.16	0.21	0.62	0.21	0.13	0.22
7	0.00	0.12	0.12	0.12	0.13	0.13	0.14	0.20	0.53	1.28	0.34	0.29	0.24	0.40
10	0.00	10.22	10.22	10.22	10.22	10.22	10.22	10.09	8.73	5.70	51.50	32.14	25.61	23.81
30	0.00	11.04	12.41	14.16	16.49	19.74	24.57	40.48	59.81	80.91	0.00	0.00	0.00	23.68
Sum KRD*	0.00	21.43	22.80	24.55	26.89	30.14	34.99	50.85	69.35	88.23	53.56	32.90	26.10	48.37
Dur**	0.00	21.41	22.78	24.54	26.87	30.13	34.98	50.85	69.42	87.96	53.54	32.86	26.07	48.34

* KRD = key rate duration

** Dur = duration

	\$KRD (Hedge)	\$KRD (GMIB)	Net \$KRD	P(t)	r(t)	Duration of ZCB*	\$Amount Needed
1	-1.328	-1.324	0.003	0.980	0.020	0.980	0.003
2	1.641	1.970	0.329	0.947	0.027	1.947	0.169
3	0.336	0.734	0.398	0.904	0.034	2.902	0.137
4	1.868	2.441	0.573	0.858	0.038	3.852	0.149
5	2.480	3.267	0.787	0.812	0.042	4.800	0.164
7	4.795	5.930	1.135	0.721	0.047	6.687	0.170
10	352.651	349.756	-2.895	0.598	0.051	9.511	-0.304
30	353.120	347.879	-5.241	0.172	0.059	28.339	-0.185
Sum	715.563	710.652					0.302

* ZCB = zero coupon bond

The upper panel of Table 4 shows the key rate durations of hedge portfolio and GMIB. Consider the key rate durations of the GMIB. It shows that the cost of the guarantee is most sensitive to the 30-year rate with the value rises when the 30-year rate falls for bond calls and most sensitive to the 10-year (option expiration) rate for equity puts. The sum of key rate durations approximately equals the duration, showing that the structured sampling of the interest rate scenarios is quite adequate. The lower panel shows the dollar key rate durations (\$KRD) of hedge portfolio and GMIB, net dollar key rate durations (Net\$KRD), initial discount function (P(t)), initial yield curve (r(t)), duration of zero coupon bond and the amount needed of zero coupon bond for dynamic hedge.

The dollar key rate duration of hedge portfolio for maturity t ($\$KRD_p(t)$) is calculated as follows:

$$\$KRD_p(t) = \sum_{i=1}^{13} \$Value_i \times KRD_i(t) \quad (16)$$

where $\$Value_i$ is the dollar value of hedge instrument i and $KRD_i(t)$ is the key rate duration of hedge instrument i respectively.

GMIB value is \$14.69 and the dollar key rate durations (\$KRD) of GMIB are the multiplication of these values by the key rate durations respectively. The net dollar key rate durations (Net\$KRD) are the differences between the dollar key rate durations of GMIB and replicating portfolio. Note that, because of the effectiveness of the pathwise immunization, the net \$key rate duration is relatively small.

To remove the key rate duration mismatch, we construct the hedge portfolio of zero-coupon bonds, which have the same net dollar key rate durations. The amounts required to replicate the net dollar key rate duration is the net dollar key rate duration over the duration of T -year zero-coupon bond. The total \$ amount needed for the zero-coupon bonds is \$0.3. The total absolute \$ amount involved in the dynamic hedging is only \$1.28

on the \$14.69 GMIB value. In addition, a long position of \$2 equity will minimize the difference of deltas between GMIB and replicating portfolio in Column F of Table 3.

The results show that the dollar value of the dynamic hedging position is much lower. Further this dynamic hedging position can avoid using options or swaptions, which typically have higher transaction costs. Further, since the equity and bond options used match the pathwise values of the GMIB, we have also minimized the vega risks of the equity option as well as the vega risk of bond option embedded in the GMIB.

3. Use of the Static-Dynamic Hedging Strategy to Manage the Product Risk and the Cost/Benefit Analysis

Ho-Mudavanhu (2005a) shows that the static hedge can reduce transaction costs. Further, the method can hedge the vega risks in the equity and the interest rate options, since the volatilities of the equity returns and the interest rate risk are themselves stochastic (Ho-Mudavanhu (2005b)). For this reason, dynamic hedging fails to manage these long dated option risks because dynamic hedging assumes constant volatility (Derman and Taleb (2005)).

However, static hedging requires the embedded GMIB be invariant, and such is not the case with the presence of product risks. Given the uncertainty of lapsation, either with the surrendering of the policy or the withdrawal of the account value, the book value of the GMIB may decrease.

The proposed static-dynamic hedging approach can be used to manage such product risks. Assumptions can be made on the stochastic behavior of the lapsation and the withdrawal behavior. The stochastic model can then be introduced to Step 4 in the valuation procedure. Additional pathwise values are generated taking these additional stochastic factors into account. Then the static hedging is formulated taking these additional risks into account. The remaining risk is then managed by the dynamic hedging as part of the asset and liability management program, continually adjusting to the expected level of future lapsation and withdrawals.

The results of this section also suggest a cost/benefit tradeoff analysis. The cost of a hedging program is the transaction cost, which can be estimated by the turnover of the trading. The benefit would be the reduction of the risk exposure. Therefore, the cost/benefit of a hedging program begins with the measure of the reduction of risk and the turnover of trade of alternative hedging strategies. Note that the weighted average of the pathwise values is the fair value of a contingent claim. The pathwise value can be interpreted as the present value of the cashflow along that scenario on a risk-adjusted basis (Ho-Lee (2004, pp.592)). This suggests that the distribution of the pathwise value of a GMIB is a measure of the risk exposure to the insurer.

Specifically, Step 5 enables us to determine the distribution of the pathwise values of a GMIB. The hedging program will then determine the portion of the distribution to be managed by static hedging and the portion to be managed by dynamic hedging. The

insurer may accept the risk of the extreme tail of the distribution because the events are too improbable and the cost of which may be too costly. Or, the insurer may also take part of the risk of more probable events because the risk and return tradeoff warrants such a position when the insurer is taking a market view. Our approach can measure the reduction of the risks under a particular hedging program by identifying the distribution of the pathwise values before and after putting on the hedging.

E. Extending the Basic Model: Suboptimal Exercise of Options and Alternative Funds

Thus far we have presented the basic GMIB model. However, the model can be extended to incorporate other features of variable annuities. We will consider two such examples here.

1. Suboptimal Exercise of Options

Many variable annuities' design depends on the policyholders, which may be targeted as hot or cold money. The value of the GMIB is significantly affected by the target policyholders. Hot money would exercise their options efficiently while the cold would not.

This policyholder behavior is analogous to that of the mortgagors in prepaying or refinancing their mortgages as interest rates fall. Some mortgagors would refinance their mortgages as soon as that is economically optimal, while others may not. Research in mortgage-backed securities valuation uses transaction costs in the option model to capture this effect.

Specifically, let $C > 0$ be the transaction cost which is positively related to the coldness of the money. The perfectly hot money would have zero transaction cost. Then Equation (10) is replaced by:

$$Y(i, j) = \begin{cases} B(T, T^*; i, j) - V(T; i, j) & \text{if } B(T, T^*; i, j) - V(T; i, j) > C \\ 0 & \text{otherwise} \end{cases} \quad (17)$$

In this case, the policyholder would not annuitize in some states of the world even if it is profitable to do so. Insurer can incorporate a range of transaction cost levels to reflect the coldness of the money and its impact on the GMIB value. Or the model can be adjusted for the cases where policyholders annuitize when it is not optimal to do so.

2. Alternative Investments of the Variable Annuities

We have described the variable annuities based on investing in equity. In Section C, we have discussed the importance of using alternative equity funds in the variable annuities because of the fund returns correlation to the yield curve risks. However, we have modeled only the equity funds.

The model can be adjusted to deal with bond funds. In this case, the equity return in Equation (6) is replaced by the bond return equation. The bond returns can be determined by the generalized Ho-Lee model for a particular duration structure of the bond fund. There is no equity risk in this case, and the bond return is completely determined by the yield curve risk, and therefore, the generalized Ho-Lee model that specifies the entire yield curve at each node point can determine the bond fund returns at each node point.

To be realistic, of course, a bond fund would have other risks, basis risks, prepayment risks or credit risks, for example. But such additional risk can also be added to the model. To the extent that some funds are balance funds. Then Equation (6) would be replaced by a linear combination of the equity return model and a bond return model. Furthermore, policyholders can make internal transfer of funds in an unexpected way, then such risks can be measured and managed as we have discussed in the product risk section.

Note that, in Section C, we have argued the importance of the negative correlation of the fund returns to the yield curve risk. This analysis shows that if the fund is a long term bond fund, then the bond fund returns would be highly negatively correlated with the yield curve risks. Then the natural hedge within the variable annuity would be greatest, resulting in minimal GMIB value, or minimal risk exposure to the insurer.

F. Conclusions

This paper describes an effective and practical method to manage the GMIB. In particular, we use a combined static-dynamic hedging strategy to manage the risks. We show that the GMIB is sensitive to the yield curve shape movements and that the interest rate risk has to be managed by both the delta and the key rate durations. Further, we have used the extended LPS method to provide a computationally efficient method to determine the optimal hedging strategy. We then show that this approach can be applied to deal with six practical considerations in implementing a hedging program of the variable annuities.

While this paper has applied the method to manage the GMIB risks, the methodology presented should have broad applications. It can be applied to other variable annuity risks. Further, the method can be used for managing pension liabilities. Pension liabilities are often represented by a cash flow stream of fixed payments. The assets supporting the liabilities are often equities. For this reason, the downside scenario for the pension plan is the precipitous fall in the equity returns along with a fall in interest rates. And therefore, the pension sponsor would seek to manage an option similar to the GMIB. The method presented can be used to manage the downside risk of such a pension plan. Furthermore, the pension liabilities are also often uncertain and have long duration, with characteristics similar to the problem discussed in this paper. And therefore, the solutions discussed in this paper for the practical considerations can also be applied to the pension plan management.

Appendix A: The two-factor generalized Ho-Lee model

Let $P_{i,j}^n(T)$ be the price of a T year bond at time n , at state (i, j) . Then the bond price is specified by combining two one-factor models. Specifically, we have

$$P_{i,j}^n(T) = \frac{P(n+T)}{P(n)} \prod_{k=1}^n \left(\frac{1 + \delta_{0,1}^{k-1}(n-k)}{1 + \delta_{0,1}^{k-1}(n-k+T)} \right) \prod_{k=1}^n \left(\frac{1 + \delta_{0,2}^{k-1}(n-k)}{1 + \delta_{0,2}^{k-1}(n-k+T)} \right) \prod_{k=0}^{i-1} \delta_{k,1}^{n-1}(T) \prod_{k=0}^{j-1} \delta_{k,2}^{n-1}(T) \quad (\text{A.1})$$

where

$$\begin{aligned} \delta_{i,1}^n(T) &= \delta_{i,1}^n \delta_{i,1}^{n+1}(T-1) \left(\frac{1 + \delta_{i+1,1}^{n+1}(T-1)}{1 + \delta_{i,1}^{n+1}(T-1)} \right) \\ \delta_{i,2}^n(T) &= \delta_{i,2}^n \delta_{i,2}^{n+1}(T-1) \left(\frac{1 + \delta_{i+1,2}^{n+1}(T-1)}{1 + \delta_{i,2}^{n+1}(T-1)} \right) \end{aligned} \quad (\text{A.2})$$

and the one period forward volatilities are given by definition,

$$\begin{aligned} \delta_{i,1}^m(1) &= \delta_{i,1}^m = \exp\left(-2 \cdot \sigma_1(m) \min(R_{i,1}^m, R) \Delta t^{3/2}\right) \\ \delta_{i,2}^m(1) &= \delta_{i,2}^m = \exp\left(-2 \cdot \sigma_2(m) \min(R_{i,2}^m, R) \Delta t^{3/2}\right) \end{aligned} \quad (\text{A.3})$$

where the functions $\sigma_j(n) = (a + bn) \exp(-cn) + d$ is specified by the parameters a , b , c , and d , which can be obtained from the calibration to the market price of swaption.

Using the direct extension, we can specify the one period rates for the two-factor model for any future period m and state i , and $R_{i,1}^m$ and $R_{i,2}^m$ are defined by

$$\begin{aligned} R_{i,1}^m \Delta t &= -\log\left(\frac{P(m+1)}{P(m)}\right) - \sum_{k=1}^m \log\left(\frac{1 + \delta_{0,1}^{k-1}(m-k)}{1 + \delta_{0,1}^{k-1}(m-k+1)}\right) - \sum_{k=0}^{i-1} \log(\delta_{k,1}^{m-1}(1)) \\ R_{i,2}^m \Delta t &= -\log\left(\frac{P(m+1)}{P(m)}\right) - \sum_{k=1}^m \log\left(\frac{1 + \delta_{0,2}^{k-1}(m-k)}{1 + \delta_{0,2}^{k-1}(m-k+1)}\right) - \sum_{k=0}^{i-1} \log(\delta_{k,2}^{m-1}(1)) \end{aligned} \quad (\text{A.4})$$

Appendix B: Linear Path Space Method

In this appendix, we describe a structured sampling method of the interest rate and equity scenarios. Specifically, we specify a sample of interest rate scenarios with assigned probability weight to each scenario. This sample can represent the path space defined by the binomial lattice. For each interest rate scenario, we then determine a random sample of the equity returns, which are specified by the interest rate scenario.

Figure 3 shows the partitioning of the path space. We first divide the term from 0 to 10 years into segments consistent with the key rates at year $\{1, 3, 5, 7, 10\}$ when the time horizon considered is 10 years. The i th term segment, $T(i)$ is the i th key rate year multiplied by 12 in monthly step size. The set of all term segments is therefore a vector of $\{12, 36, 60, 84, 120\}$. The length of the i th segment is defined as $L(i)=T(i)-T(i-1)$, $T(0)=1$. There are five segments. The first segment is $(0, 11)$, the second $(12, 35)$, ..., and the fifth is $(84, 119)$.

Figure 3. Linear Path Space

term segment $T(i)$	$T(i)-1$	Partitioning of the Path Space											
1	0							(0,0)					
12	11						(0,3)	(4,7)	(8,11)				
36	35				(0,11)	(12,15)	(16,19)	(20,23)	(24,35)				
60	59			(0,11)	(12,23)	(24,27)	(28,31)	(32,35)	(36,47)	(48,59)			
84	83		(0,11)	(12,23)	(24,35)	(36,39)	(40,43)	(44,47)	(48,59)	(60,71)	(72,83)		
120	119	(0,17)	(18,29)	(30,41)	(42,53)	(54,57)	(58,61)	(62,65)	(66,77)	(78,89)	(90,101)	(102,119)	

↑ center segment of the i th Key State Space

The state space at the end of each segment is called the key state space. The first key state space has twelve states $(0 \sim T(1)-1)$, the second has thirty-six $(0 \sim T(2)-1)$, etc. We then generate the key state space partition recursively to be consistent with level scenarios and symmetric up and down scenarios. We divide the first key state space into three equal partitions (up, level, down): $(0, 3)$, $(4, 7)$, $(8, 11)$. In partitioning the second state space, we need to keep the first partition the same as the second to ensure that there are level rate movements. Then the remaining states on both ends of the second state space become the remaining partitions. Hence the thirty-six states of the second key state space are partitioned into five parts. For the K th key state space, there are $2K+1$ partitions.

Next we define the recursive generation of linear partitioning. Given the K th key space partition, the $(K+1)$ th key space partition, beyond the first partition $(0, [T(K+1)-T(K)]/2 - 1)$, creates the second and following partitions up to the $2(K+1)$ th partitions simply by adding $[T(K+1)-T(K)]/2$ to all the entries to the K th partition. The $2(K+1)+1$ th partition is $([T(K+1)+T(K)]/2, T(K+1)-1)$.

There are $1 \times 3 \times 5 \times \dots \times 11$ equivalent classes, but many of them have no rate path belonging to the equivalent class. The linear path space considers only the equivalent

classes where rate paths go up, stay level, or go down to another scenario node, and therefore they stay relatively stable within each term segment. As a result, there are 3^5 equivalent classes in the linear path space. Next we define $|i, l, u|$ to be a midpoint operation⁴ since we need to calculate the midpoint of each key state space partition, which is to be the state index of each scenario node:

$$|i, l, u| = \begin{cases} (u+l)/2 & \text{if an integer} \\ \min[(u+l)/2] & \text{if } (u+l)/2 > T(i)/2 \\ \max[(u+l)/2] & \text{otherwise} \end{cases}$$

(B.1)

where i denotes the index of the term segment, u and l denote the upper and lower bound of each key state space partition respectively, $\min[x]$ gives the greatest integer less than or equal to x and $\max[x]$ the smallest integer greater than or equal to x .

The scenario nodes are defined as the node $n(i, J) = (T(i)-1, |i, l, u| = |i, J|)$ on the binomial path space in Figure 4.

Figure 4. Scenario Node

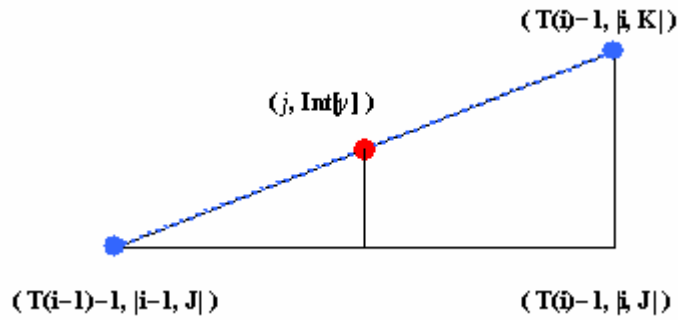
term segment $T(i)$	$T(i)-1$	Scenario Node											
1	0							0					
12	11					2	6	9					
36	35				6	14	18	21	29				
60	59			6	18	26	30	33	41	53			
84	83		6	18	30	38	42	45	53	65	77		
120	119	9	24	36	48	56	60	63	71	83	95	110	

Three scenario nodes of (11, 2), (11, 6), (11, 9) in the first term segment, are calculated by applying the midpoint operation to the first three key state space partition (0, 3), (4, 7), (8, 11) respectively. The scenario node (11, 2) is calculated by $(T(1)-1, \max[(0+3)/2])$, the scenario node (11, 6) by $(T(1)-1, \max[(4+7)/2])$ and the scenario node (11, 9) by $(T(1)-1, \min[(8+11)/2])$.

A branch, $b(i, J, K)$ is the shortest interest rate path that links the node $(i-1, J)$ to the node (i, K) . The branch is defined as for each j , $T(i-1)-1 < j < T(i)-1$, $y = |i-1, J| + (|i, K| - |i-1, J|) \times \{j - (T(i-1) - 1)\} / [T(i) - T(i-1)]$. Then the state corresponding to the j th month is the integer of y . The branches that connect the segments represent the representative path of the equivalent class. Figure 5 shows the branch geometrically, which is the hypotenuse of a right triangle.

⁴ Note that the midpoint operation is slightly different from Ho (1992). We move all the scenario nodes, outside the center segment, one step toward the center segment. The midpoint operation can be defined in a different manner according to each model considered under condition that it should be systematic.

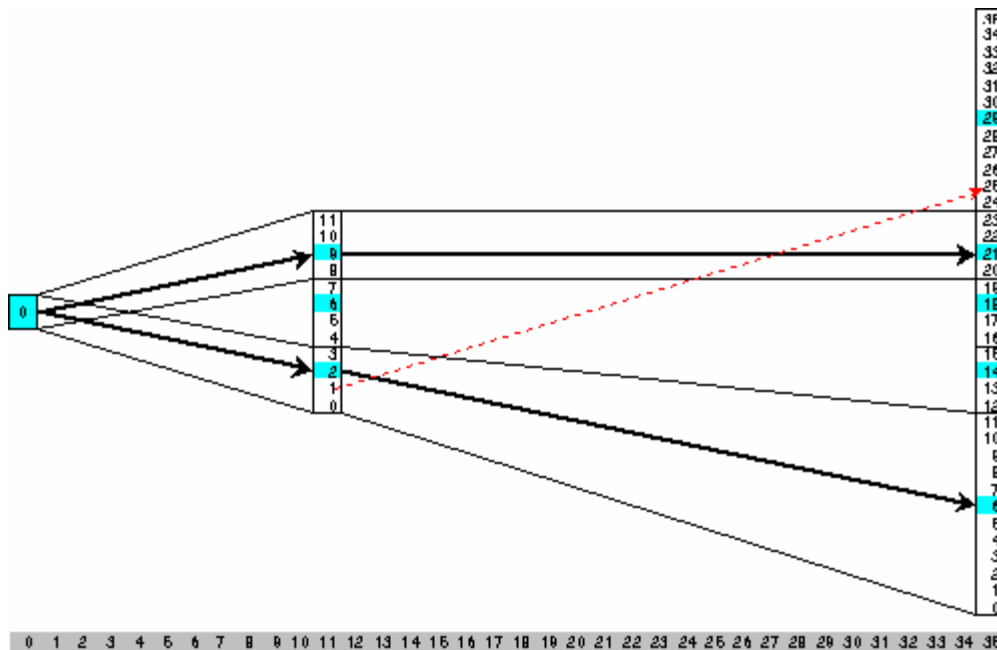
Figure 5. Branch $b(i, J, K)$



$$T(i) - T(i-1) : |i, K| - |i, J| = j - (T(i-1) - 1) : y - |i, J|$$

We now present how to calculate each representative path probability of LPS model. Consider a representative path, which passes through the scenario node (0, 0), (11, 9) and (35, 21) in Figure 6. There are 3^2 equivalent classes and the area, through which this representative path passes, represents one of nine equivalent classes. The probability of each representative path is the ratio of the number of paths in the equivalent class, where each representative path belongs, to the total number of paths. The total number of paths is 2^{35} and the number of paths in the equivalent class considered can be calculated by the sum of all the elements in the one-by-four matrix resulting from the following matrix multiplication in Equation (B.2):

Figure 6. Representative Paths and Their Probabilities



$$\begin{bmatrix} {}_{11}C_8 & {}_{11}C_9 & {}_{11}C_{10} & {}_{11}C_{11} \end{bmatrix} \cdot \begin{bmatrix} {}_{24}C_{20-8} & {}_{24}C_{21-8} & {}_{24}C_{22-8} & {}_{24}C_{23-8} \\ {}_{24}C_{20-9} & {}_{24}C_{21-9} & {}_{24}C_{22-9} & {}_{24}C_{23-9} \\ {}_{24}C_{20-10} & {}_{24}C_{21-10} & {}_{24}C_{22-10} & {}_{24}C_{23-10} \\ {}_{24}C_{20-11} & {}_{24}C_{21-11} & {}_{24}C_{22-11} & {}_{24}C_{23-11} \end{bmatrix} \quad (\text{B.2})$$

The first matrix, which is a row vector, in Equation (B.2) represents the number of paths going from the initial node to the four nodes in the key state space partition (8, 11) at time 11. The second matrix in Equation (B.2) represents the number of paths going from the four nodes in the key state space partition (8, 11) at time 11 to the four nodes in the key state space partition (20, 23) at time 35.

The first column of the one-by-four matrix resulting from Equation (B.2) represents the sum of the number of path going from the initial node via all the nodes in the key state space partition (8, 11) at time 11 to the node (35, 20). The second column of the one-by-four matrix resulting from Equation (B.2) represents the sum of the number of path going from the initial node via all the nodes in the key state space partition (8, 11) at time 11 to the node (35, 21). The third and the fourth column can be interpreted in a similar way with the last node being (35, 22) and (35, 23) respectively. The sum of all the elements in the one-by-four matrix resulting from Equation (B.2) is the total number of paths going from the initial node via all the nodes in the key state space partition (8, 11) at the first segment to all the nodes in the key state space partition (20, 23) at the second segment. Dividing this sum by 2^{35} gives the probability of this representative path passing through the scenario node (0, 0), (11, 9) and (35, 21).

The remaining eight path probabilities can be calculated in similar ways. Consider the representative path going through the scenario node (0, 0), (11, 2), and (35, 6) in Figure 4. The total number of paths going from the initial node via four nodes in the key state space partition (0, 3) at time 11 to the 12 nodes in the key state space partition (0, 11) at time 35 is calculated by the sum of all the elements in the one-by-twelve matrix resulting from the following matrix multiplication:

$$\begin{bmatrix} {}_{11}C_0 & {}_{11}C_1 & {}_{11}C_2 & {}_{11}C_3 \end{bmatrix} \cdot \begin{bmatrix} {}_{24}C_{0-0} & {}_{24}C_{1-0} & \cdots & {}_{24}C_{10-0} & {}_{24}C_{11-0} \\ {}_{24}C_{0-1} & {}_{24}C_{1-1} & \cdots & {}_{24}C_{10-1} & {}_{24}C_{11-1} \\ {}_{24}C_{0-2} & {}_{24}C_{1-2} & \cdots & {}_{24}C_{10-2} & {}_{24}C_{11-2} \\ {}_{24}C_{0-3} & {}_{24}C_{1-3} & \cdots & {}_{24}C_{10-3} & {}_{24}C_{11-3} \end{bmatrix} \quad (\text{B.3})$$

Dividing Equation (B.3) by the total number of paths of 2^{35} gives the probability of representative path considered. More generally, the probability of the representative path, starting at initial node through the scenario node within a key state space partition (i, j) at time n arriving at the scenario node within a key state partition (ii, jj) at time nn , is calculated by the sum of all the elements in the one-by- $(jj-ii+1)$ matrix resulting from the following matrix multiplication:

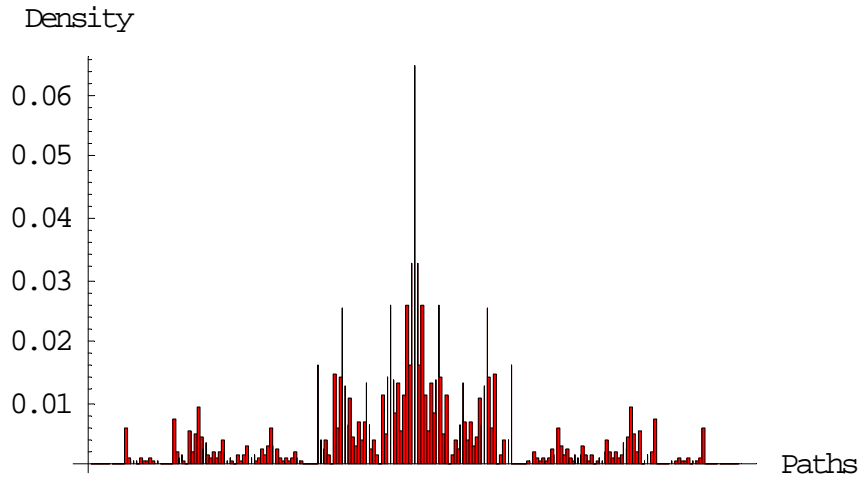
$$\frac{1}{2^{nm}} \begin{bmatrix} {}_n C_i & {}_n C_{i+1} & \cdots & {}_n C_{j-1} & {}_n C_j \end{bmatrix} \cdot \begin{bmatrix} {}_{nn-n} C_{ii-i} & {}_{nn-n} C_{(ii+1)-i} & \cdots & {}_{nn-n} C_{jj-i} \\ {}_{nn-n} C_{ii-(i+1)} & \vdots & \vdots & \vdots \\ \vdots & \vdots & \vdots & {}_{nn-n} C_{jj-(j-1)} \\ {}_{nn-n} C_{ii-j} & \cdots & {}_{nn-n} C_{(jj-1)-j} & {}_{nn-n} C_{jj-j} \end{bmatrix} \quad (\text{B.4})$$

where ${}_n C_i = 0$ when $n < 0$ or $i < 0$ or $i > n$ by definition. Equation (B.4) can be generalized for any number of term segments with the number of matrices being equal to that of the term segments.

But the sum of nine path probabilities is not equal to unity since such a path going through node (11, 1) and node (35, 25) in Figure 6 is not included in the equivalent classes of LPS model. So we have to normalize each representative path probability with the sum of nine representative path probabilities in order to make the sum of nine normalized representative path probabilities equal unity according to the law of total probabilities.

Figure 7 shows the 243 ($=3^5$) representative path probabilities when we use five segments of (0, 11), (12, 35), ..., (84, 119). They are symmetric and the sum of them equals unity. The maximum value is 0.065 and the minimum is 1.39×10^{-16} .

Figure 7. Representative Path Probability of LPS Model



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